



2018 Multiline Agent of The Year

Deadline for entries is May 21, 2019

The NAIFA Silicon Valley Multiline Agent Award recognizes the production and contributions made by that NAIFA SV multiline agent to his/her clients, professional career, and community in which he or she serves. The criteria and point weighting utilized by the selection committee combined with committee knowledge of the candidate, represents the basis upon which the winning selection is made.

Name _____ Designations(s) _____

Company _____ Title _____

Address _____ City _____ Zip _____

Telephone _____ Email _____

Production

Number of lives _____

2018 Paid Annualized Commissions _____

2018 Total P&C First Year Commissions _____

2018 Total Commissions _____

Quality/Productivity

- Life Member of MDRT How many years? _____
- Qualifying Member of MDRT or equivalent production How many years? _____
- Top of the Table – Current Member How many years? _____
- Court of the Table – Current Member How many years? _____
- 2018 Qualifying Commissions \$ _____
- 2018 Qualifying Premium \$ _____

Association Involvement

- Past or Current Committee Chairman – NAIFASV, NAIFACA, NAIFA
- Past or Current Director, Officer, or Trustee – NAIFASV, SVSFSP, NAIFACA, NAIFA, ACPCU
- Past or Current President ACPCU, NAIFASV, SVSFSP, NAIFACA, NAIFA
- Past or President of other NAIFA Assn., CPCU Chapter or SVSFSP Chapter
- Instructor for LUTC, CLU, CPCU etc.
- Speaker for Industry Meetings or Seminars
- Current IFAPAC Donor, Century Club or higher
- Past or Current Estate Planning Council Director
- Past or Current President, Estate Planning Council

Community Involvement

Tell us about the organizations you are involved with and how it affects your community. Use a separate sheet if necessary to list your community activities. Give details regarding involvement.

Send completed application, copy of MDRT application, and copy of company production records to:
 Steve Stratton, LUTCF 305 Vineyard Town Center #359, Morgan Hill, CA 95037
 Tel: (408) 391-0782 or Fax: (888) 760-3672 or email: steven@smstratton.com